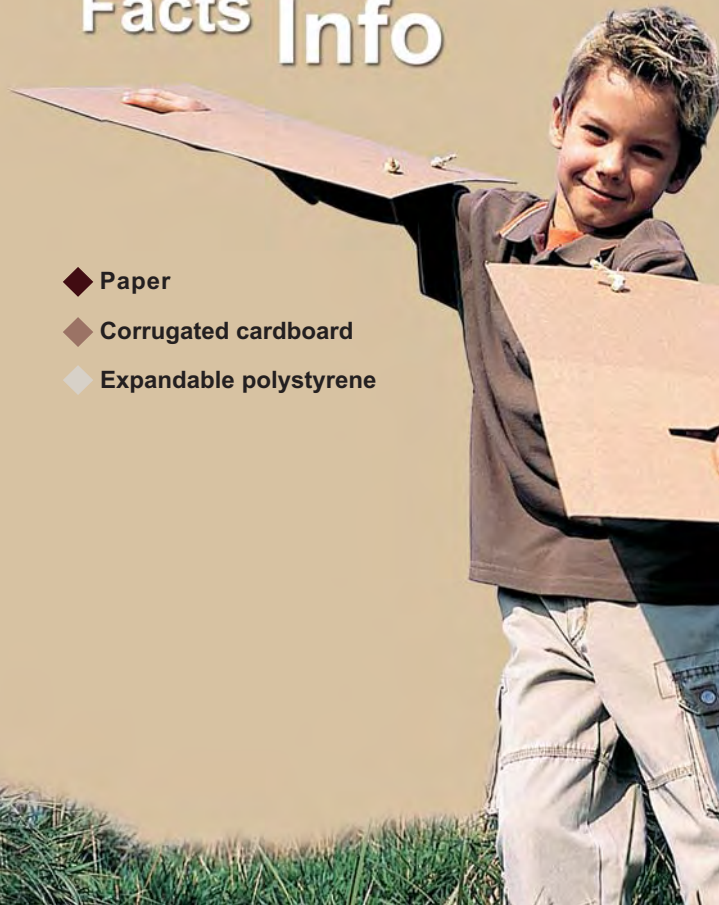




Figures Facts Info

- ◆ Paper
- ◆ Corrugated cardboard
- ◆ Expandable polystyrene



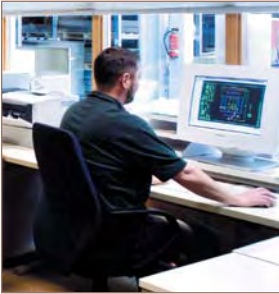


Chronology

Company dates

- 1896 Foundation of the "Kartonagenfabrik Nortrup GmbH"
- 1915 Takeover of all shares of business into family ownership
- 1941 First corrugated cardboard production plant
- 1960 Commissioning of the paper mill in Nortrup
- 1970 Building of the Expandable Polystyrene (EPS) plant in Nortrup
- 1977 Takeover of the corrugated cardboard plant in Hannover
- 1996 Commissioning of the power station in Nortrup
- 2002 Becoming a shareholder in MORApplast s.r.o. company, Odry, Czech Republic
- 2007 Modernization and extension of the paper mill, Nortrup

Facts

**Turnover:**

€ 110 million

Employees:

616 (29 trainees)

Growth:

10 % (since 2000)

Investment level:

8.1 % (Ø since 2000)

Close to the market

Since 1896 the packaging of products has been at the centre of our creative activity. Pioneering spirit and love of enterprise has led today to the company being managed by the fourth generation of the family.

We have been producing on our site at Nortrup for more than a hundred years, which is evidence of our long established ties, our strong customer relationship and our desire for long-term commitments. Closeness to the region however can also be equated with closeness to the market. We produce packaging where it is needed. Our

motto "Considered Expansion" has led to the acquisition of plants in economically interesting regions. Our long years of experience in the manufacture of paper, corrugated cardboard and foam material make us competent partners for our customers. An example here might be our know-how with regard to the Flexoprint process, with which we have achieved printing results that were once the preserve of processes in the offset and preprint sphere. All Delkeskamp plants are certified. More than 610 employees in the areas of production, technology, sales and administration are incorporated into management systems, ensuring a smooth flow of work and satisfied customers.



Facts

**Customers:**

1,500 in Europe

Co-operative ventures:

Group of 4 for coverage
throughout Germany

“Escor” for a Europe wide presence

Certificate:

DIN EN ISO 9001:2000

Scope of Services

**DENOWELL®**

- ◆ Boxes and die cut packaging made of corrugated cardboard
- ◆ Types of flute: F, E, B, C and their various combinations, as well as single-face corrugated board
- ◆ High quality Flexoprint up to 6 different colours, PrePrint, Offsetprint

DENOLINER®

- ◆ Corrugated Cardboard (Testliner, waste-based fluting, schrenz, Kraftliner substitution papers)

DENOPOR®

- ◆ Moulded foam components made of EPS

Services

- ◆ Individual packaging- and printing development
- ◆ Warehouse and stock management
- ◆ Picking and packing operations
- ◆ Just-in-time delivery
- ◆ Workshops
- ◆ Co-operative ventures with companies using related technologies (e.g. packaging machinery)

Kemper



Nestlé

Good Food, Good Life



wasa
SEDAN - 1919

STIEBEL ELTRON

Technik zum Wohlfühlen



Miele

IMMER BESSER

References

Duni

DEUTSCHE
Stockmeyer
seit 1913
MARKENWURST

Bahlens





Nortrup plant



Hannover plant

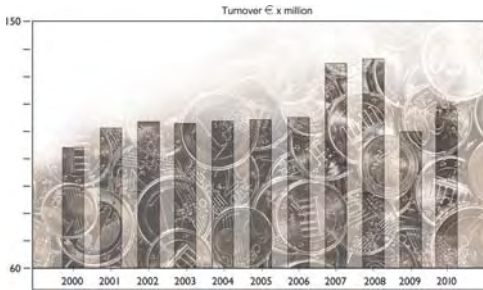


Odry plant

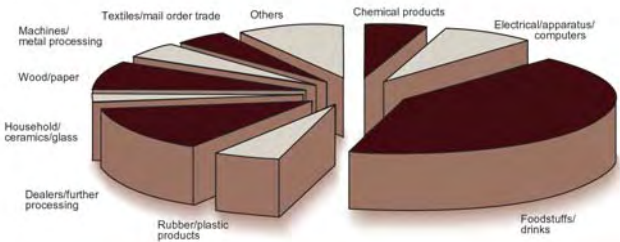
Delkeskamp in Figures

Paper mill Nortrup	Employees Production	56 99,779 t of paper
Corrugated cardboard plant / Nortrup	Employees Production	183 101.9 million m ² of corrugated cardboard
Corrugated cardboard plant / Hannover	Employees Production	109 49.1 million m ² of corrugated cardboard
Plastics plant Nortrup	Employees Production	28 885 t EPS
Central Administration (incl. Field Staff)	Employees	110
Technical Services (Energy Supplies)	Employees	60
Logistics (incl. Vehicle Fleet)	Employees	63
Quality (incl. Laboratory)	Employees	7
Plastics plant MORApplast s.r.o. Odry, CZ	Employees Production Capacity	34 1140 t EPS 250 t EPP

Development of sales turnover 2000 - 2009



Customer structure by industry



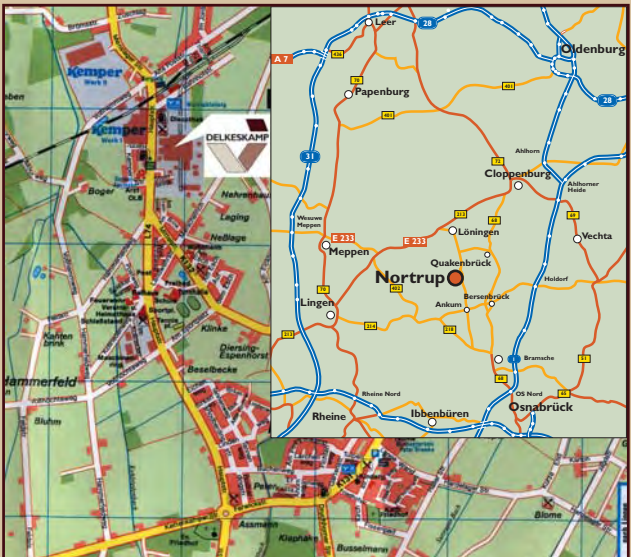
Source: Survey Delkeskamp



How to find us easily!

- ◆ Autobahn A1, Holdorf exit (66), continue on the B214 towards Bersenbrück
- ◆ After approx. 14.5 km straight on over the intersection in Bersenbrück
- ◆ After approx. 1.5 km turn right and immediately left towards Nortrup (K 158)
- ◆ After approx. 6.5 km turn left towards the Menslage industrial area
- ◆ After approx. 1 km take the first exit at the roundabout
- ◆ After approx. 3 km on the main road you will reach Delkeskamp

Route



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